



Sample Client Quarterly FOCUS Scorecard

Morningstar Category

Security Name Ticker

Convertibles
Calamos Gr & Inc A
Category Average or Screen

CVTRX

Net Assets \$MM	Manager Tenure	% US Stocks	% Bonds	Expense Ratio	Sharpe Ratio	Alpha 3Yr
3193.4	5.9	41.6	16.1	1.05	1.01	-2.14
75	2 yrs	80 %	80 %	1.86	0.87	-2.75
Passed	Passed	Passed	Passed	Passed	Passed	Passed

% Rank Cat 12 Mo	% Rank Cat 3Yr	% Rank Cat 5Yr	Tot Ret 3 Mo	Tot Ret 12 Mo	Tot Ret Annlzd 3Yr	Tot Ret Annlzd 5Yr
23	7	32	4.93	16.35	12.85	14.16
75	50	50	0.83	12.8	9.90	12.89
Passed	Passed	Passed	Passed	Passed	Passed	Passed

CFMG Recommendation: Retain, In Compliance

Foreign Large Growth
Artisan International Inv
Category Average or Screen

ARTIX

Net Assets \$MM	Manager Tenure	% US Stocks	% Bonds	Expense Ratio	Sharpe Ratio	Alpha 3Yr
11933.4	11.8	0	0	1.2	1.88	1.24
75	2 yrs	80 %	80 %	2.21	1.67	-0.52
Passed	Passed	Passed	Passed	Passed	Passed	Passed

% Rank Cat 12 Mo	% Rank Cat 3Yr	% Rank Cat 5Yr	Tot Ret 3 Mo	Tot Ret 12 Mo	Tot Ret Annlzd 3Yr	Tot Ret Annlzd 5Yr
59	33	49	5.34	28.69	25.1	21.95
75	50	50	3.12	25.65	22.88	21.82
Passed	Passed	Passed	Passed	Passed	Passed	Passed

CFMG Recommendation: Retain, Watchlist (Style Drift)

Morningstar Category

Security Name Ticker

High Yield Bond
Amer Funds Amer H/I A
Category Average or Screen

AHITX

Net Assets \$MM	Manager Tenure	% US Stocks	% Bonds	Expense Ratio	Sharpe Ratio	Alpha 3Yr
9302.6	13.2	1.3	87.7	0.65	0.81	3.62
75	2 yrs	80 %	80 %	1.78	0.52	2.5
Passed	Passed	Passed	Passed	Passed	Passed	Passed

% Rank Cat 12 Mo	% Rank Cat 3Yr	% Rank Cat 5Yr	Tot Ret 3 Mo	Tot Ret 12 Mo	Tot Ret Annlzd 3Yr	Tot Ret Annlzd 5Yr
20	15	13	-0.24	8.04	7.95	13.31
75	50	50	-0.43	6.6	6.67	11.16
Passed	Passed	Passed	Passed	Passed	Passed	Passed

CFMG Recommendation: Retain, In Compliance

Intermediate Government
WF Adv Govt Secs Inv
Category Average or Screen

STVSX

Net Assets \$MM	Manager Tenure	% US Stocks	% Bonds	Expense Ratio	Sharpe Ratio	Alpha 3Yr
786.7	3	0	83.7	0.97	-0.33	-0.53
75	2 yrs	80 %	80 %	1.65	-0.44	-0.78
Passed	Passed	Passed	Passed	Passed	Passed	Passed

% Rank Cat 12 Mo	% Rank Cat 3Yr	% Rank Cat 5Yr	Tot Ret 3 Mo	Tot Ret 12 Mo	Tot Ret Annlzd 3Yr	Tot Ret Annlzd 5Yr
23	36	27	3.1	4.93	3.36	3.3
75	50	50	2.29	3.79	3.10	2.86
Passed	Passed	Passed	Passed	Passed	Passed	Passed

CFMG Recommendation: Retain, In Compliance

Morningstar Category

Security Name Ticker

Large Blend
Schwab S&P 500 In Sel
Category Average or Screen

SWPPX

Net Assets \$MM	Manager Tenure	% US Stocks	% Bonds	Expense Ratio	Sharpe Ratio	Alpha 3Yr
4312.8	2.4	99.8	0	0.19	1.12	-0.04
75	2 yrs	80 %	80 %	1.81	1.08	-0.14
Passed	Passed	Passed	Passed	Passed	Passed	Passed

% Rank Cat 12 Mo	% Rank Cat 3Yr	% Rank Cat 5Yr	Tot Ret 3 Mo	Tot Ret 12 Mo	Tot Ret Annlzd 3Yr	Tot Ret Annlzd 5Yr
44	44	34	2.09	16.37	13.05	15.34
75	50	50	0.53	14.27	12.85	14.77
Passed	Passed	Passed	Passed	Passed	Passed	Passed

CFMG Recommendation: Index Fund, Not Actively Managed

Davis NY Venture A

Category Average or Screen

NYVTX

Net Assets \$MM	Manager Tenure	% US Stocks	% Bonds	Expense Ratio	Sharpe Ratio	Alpha 3Yr
31173.4	10.7	82.2	0.3	0.87	1.38	2.19
75	2 yrs	80 %	80 %	1.81	1.08	-0.14
Passed	Passed	Passed	Passed	Passed	Passed	Passed

% Rank Cat 12 Mo	% Rank Cat 3Yr	% Rank Cat 5Yr	Tot Ret 3 Mo	Tot Ret 12 Mo	Tot Ret Annlzd 3Yr	Tot Ret Annlzd 5Yr
62	27	14	-0.31	15.36	14.12	16.8
75	50	50	0.53	14.27	12.85	14.77
Passed	Passed	Passed	Failed	Passed	Passed	Passed

CFMG Recommendation: Retain, In Compliance

Morningstar Category

Security Name Ticker

Large Growth
Wilshire Lrg Co Gr Inv
Category Average or Screen

DTLGX

Net Assets \$MM	Manager Tenure	% US Stocks	% Bonds	Expense Ratio	Sharpe Ratio	Alpha 3Yr
315.7	15	100	0	1.34	0.87	-1.28
75	2 yrs	80 %	80 %	1.87	0.86	-1.28
Passed	Passed	Passed	Passed	Passed	Passed	Passed

% Rank Cat 12 Mo	% Rank Cat 3Yr	% Rank Cat 5Yr	Tot Ret 3 Mo	Tot Ret 12 Mo	Tot Ret Annlzd 3Yr	Tot Ret Annlzd 5Yr
36	45	48	5.64	21.79	12.94	13.94
75	50	50	3.62	17.18	12.62	13.77
Passed	Passed	Passed	Passed	Passed	Passed	Passed

CFMG Recommendation: Retain, In Compliance

Large Value
Amer Funds Amer Mut F
Category Average or Screen

AMFFX

Net Assets \$MM	Manager Tenure	% US Stocks	% Bonds	Expense Ratio	Sharpe Ratio	Alpha 3Yr
559.8	13.9	85.5	0.9	0.6	1.2	0.65
75	2 yrs	80 %	80 %	1.79	1.12	0.58
Passed	Passed	Passed	Passed	Passed	Passed	Passed

% Rank Cat 12 Mo	% Rank Cat 3Yr	% Rank Cat 5Yr	Tot Ret 3 Mo	Tot Ret 12 Mo	Tot Ret Annlzd 3Yr	Tot Ret Annlzd 5Yr
36	74	87	-0.05	15.5	12.08	14.01
75	50	50	-1.72	12.33	13.4	15.89
Passed	Failed	Failed	Passed	Passed	Failed	Failed

CFMG Recommendation: Retain, Watchlist (3 & 5-year Return, Style Drift)

Morningstar Category

Security Name Ticker

Mid-Cap Growth
Columbia Acorn Z
Category Average or Screen

ACRNX

Net Assets \$MM	Manager Tenure	% US Stocks	% Bonds	Expense Ratio	Sharpe Ratio	Alpha 3Yr
13760.2	16.6	81.9	0	0.74	1.19	2.14
75	2 yrs	80 %	80 %	2.02	1.02	1.16
Passed	Passed	Passed	Passed	Passed	Passed	Passed

% Rank Cat 12 Mo	% Rank Cat 3Yr	% Rank Cat 5Yr	Tot Ret 3 Mo	Tot Ret 12 Mo	Tot Ret Annlzd 3Yr	Tot Ret Annlzd 5Yr
73	38	6	-0.24	19.8	17.44	22.33
75	50	50	1.01	19.52	16.45	17.47
Passed	Passed	Passed	Failed	Passed	Passed	Passed

CFMG Recommendation: Retain, In Compliance

Mid-Cap Value
Janus Mid Cap Val Inv
Category Average or Screen

JMCVX

Net Assets \$MM	Manager Tenure	% US Stocks	% Bonds	Expense Ratio	Sharpe Ratio	Alpha 3Yr
5717.9	7.4	90	0	0.93	1.26	2.04
75	2 yrs	80 %	80 %	1.82	1.07	0.88
Passed	Passed	Passed	Passed	Passed	Passed	Passed

% Rank Cat 12 Mo	% Rank Cat 3Yr	% Rank Cat 5Yr	Tot Ret 3 Mo	Tot Ret 12 Mo	Tot Ret Annlzd 3Yr	Tot Ret Annlzd 5Yr
21	33	26	-0.27	18.51	15.43	19.89
75	50	50	-4.33	11.95	14.33	17.99
Passed	Passed	Passed	Passed	Passed	Passed	Passed

CFMG Recommendation: Retain, Watchlist (Style Drift)

Morningstar Category

Security Name Ticker

Small Growth
Excelsior Small Cap
Category Average or Screen

UMLCX

Net Assets \$MM	Manager Tenure	% US Stocks	% Bonds	Expense Ratio	Sharpe Ratio	Alpha 3Yr
805.6	5.4	98.2	0	1.22	0.83	-0.47
75	2 yrs	80 %	80 %	2.07	0.76	-1.99
Passed	Passed	Passed	Passed	Passed	Passed	Passed

% Rank Cat 12 Mo	% Rank Cat 3Yr	% Rank Cat 5Yr	Tot Ret 3 Mo	Tot Ret 12 Mo	Tot Ret Annlzd 3Yr	Tot Ret Annlzd 5Yr
39	38	11	1.01	21.92	15.29	21.34
75	50	50	-1.48	16.02	14.1	17.76
Passed	Passed	Passed	Passed	Passed	Passed	Passed

CFMG Recommendation: Retain, In Compliance

Small Value
Royce Total Return Inv
Category Average or Screen

RYTRX

Net Assets \$MM	Manager Tenure	% US Stocks	% Bonds	Expense Ratio	Sharpe Ratio	Alpha 3Yr
4501.9	4.3	83.5	3.2	1.09	0.93	-0.33
75	2 yrs	80 %	80 %	2	0.66	-2.92
Passed	Passed	Passed	Passed	Passed	Passed	Passed

% Rank Cat 12 Mo	% Rank Cat 3Yr	% Rank Cat 5Yr	Tot Ret 3 Mo	Tot Ret 12 Mo	Tot Ret Annlzd 3Yr	Tot Ret Annlzd 5Yr
18	29	74	-2.54	13.76	13.24	16.3
75	50	50	-7.18	5.98	11.82	17.51
Passed	Passed	Failed	Passed	Passed	Passed	Failed

CFMG Recommendation: Retain, Watchlist (5-year Return, Style Drift)